

# Notes

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## Note 1 - Accounting principles

### **Accounting principles**

SpareBank 1 SMN prepares and presents its quarterly accounts in compliance with the Stock Exchange Regulations, Stock Exchange Rules and International Financial Reporting Standards (IFRS) approved by EU, including IAS 34, Interim Financial Reporting. The quarterly accounts do not include all the information required in a complete set of annual financial statements and should be read in conjunction with the annual accounts for 2018. The Group has in this quarterly report used the same accounting principles and calculation methods as in the latest annual report and accounts, except implementing IFRS 16 as described below.

### Leases - IFRS 16

IFRS 16 Leases include principles for recognition, measurement, presentation and disclosures for leases for both parties in the arrangement, lessor and lessee. The standard requires lessees to recognise assets and liabilities for the majority of leases, a significant change from previous rules. The leases accounted for under IFRS 16 is mainly the Group rent of property. Discount rate applied is 2 per cent. The right to use asset has been presented as «fixed assets», while lease liability is presented as «other liabilities». Refer to note 2 i annual accounts for 2018 for further details regarding implementation of IFRS 16. The effect on the accounts for first quarter 2019 are shown below. Comparables have not been restated.

| Parent      |   | Group       |
|-------------|---|-------------|
|             | Pink (a was asset (NOKas)                       | Group       |
|             | Right to use asset (NOKm)                       | 31 Mar 2019 |
| 374         | Book value 1.january 2019                       | 621         |
|             | Additions/ Derecognition                        | -           |
| 374         | Book value 31.march 2019                        | 621         |
| 12          | Depreciation in period                          | 22          |
| 362         | Net book value right to use asset 31.march 2019 | 599         |
| 374         | Lease liability 1.january 2019                  | 621         |
| 11          | Lease payments in the period                    | 20          |
| 363         | Lease liability 31.march 2019                   | 601         |
| 31 Mar 2019 | Profit and Loss                                 | 31 Mar 2019 |
| 13          | Depreciations                                   | 22          |
| 2           | Interest  | 4           |
| 15          | Total lease expense                             | 26          |
|             | Effect of IFRS 16                               |             |
| 11          | Reduced operating expenses under IAS 17         | 20          |
| 15          | Increase lease expense under IFRS 16            | 26          |
| -4          | Changes in profit before tax in the period      | -5          |



## Note 2 - Critical estimates and assessment concerning the use of accounting principles

When it prepares the consolidated accounts the management team makes estimates, discretionary assessments and assumptions which influence the application of accounting principles. This accordingly affects recognised amounts for assets, liabilities, revenues and expenses. Last year's annual accounts give a closer explanation of significant estimates and assumptions in Note 3 Critical estimates and assessments concerning the use of accounting principles.

#### **Pensions**

The Group has not obtained a new calculation of pensions as of 31 March since no factors have been identified that significantly alter the pension liability. For a further description of the various pension schemes, see note 24 in the 2018 annual report.

#### Investment held for sale

SpareBank 1 SMN's strategy is that ownership duse to defaulted exposures should at the outset be of brief duration, normally not longer than one year. Investments are recorded at fair value in the Parent Bank's accounts, and is classified as investment held for sale.

| 2019 Q1 (NOKm)      | Assets | Liabilities | Revenue | Expenses | Profit | Ownership |
|---------------------|--------|-------------|---------|----------|--------|-----------|
| Mavi XV AS Group    | 42     | 0           | -       | -        | -      | 100 %     |
| Total Held for sale | 42     | 0           | -       | -        | -      |           |

#### **Acquisition of DeBank**

At 5.february 2019 SpareBank 1 SMN acquired 100% of the shares in DeBank AS for MNOK 40. The acquisition led to a negative goodwill of MNOK 31 included as a gain in net return of financial investments. The reason for the gain from this transaction is that fair value of net assets is higher than the acquisition cost. The allocation of fair value is distributed as follows;

|   | Fair value recognised at |
|---|--------------------------|
| Assets                                  | acqusition date          |
| Loans                                   | 207                      |
| Other assets                            | 14                       |
| Total assets                            | 221                      |
| Deposits                                | 142                      |
| Accruals                                | 5                        |
| Other liabilities                       | 4                        |
| Total liabilites                        | 151                      |
| Net identifiable assets and liabilities | 70                       |
| Goodwill                                | -31                      |
| Acquisition cost                        | 40                       |



# Note 3 - Account by business line

For the subsidiaries the figures refer to the respective company accounts, while for joint ventures incorporated by the equity method the Group's profit share is stated, after tax, as well as book value of the investment at group level.

Group 31 March 2019

| Profit and loss account (NOKm)        | RM      | СМ        | SB1<br>Markets | EM<br>1 | SB1<br>Finans<br>MN | SB1<br>Regnskaps-<br>buset SMN | SB1       | BN<br>Bank | Uncollated | Total   |
|---------------------------------------|---------|-----------|----------------|---------|---------------------|--------------------------------|-----------|------------|------------|---------|
| Net interest                          | 278     | 247       | -4             |         | 75                  | -0                             | - Cruppen | -          | 52         | 649     |
| Interest from allocated capital       | 52      | 36        | -              | -       | -                   | -                              | -         | _          | -88        | -       |
| Total interest income                 | 330     | 284       | -4             | -0      | 75                  | -0                             | _         | _          | -36        | 649     |
| Commission income and other           |         |           |                |         |                     |                                |           |            |            |         |
| income                                | 188     | 55        | 124            | 115     | 16                  | 140                            | -         | -          | -85        | 551     |
| Net return on financial investments   |         |           |                |         |                     |                                |           |            |            |         |
| **)                                   | 0       | 2         | 21             | -       | -                   | -                              | 38        | 23         | 643        | 727     |
| Total income                          | 518     | 340       | 140            | 114     | 92                  | 140                            | 38        | 23         | 522        | 1,926   |
| Total operating expenses              | 217     | 104       | 138            | 123     | 44                  | 119                            | -         | -          | -41        | 704     |
| Ordinary operating profit             | 301     | 236       | 2              | -9      | 47                  | 21                             | 38        | 23         | 564        | 1,223   |
| Loss on loans, guarantees etc.        | 6       | 53        | -              | -       | 8                   | -                              | -         | -          | -          | 67      |
| Result before tax including held      |         |           |                |         |                     |                                |           |            |            |         |
| for sale                              | 295     | 183       | 2              | -9      | 40                  | 21                             | 38        | 23         | 564        | 1,155   |
| Post-tax return on equity*)           | 12.7 %  | 10.9<br>% |                |         |                     |                                |           |            |            | 12.2 %  |
| Balance                               |         |           |                |         |                     |                                |           |            |            |         |
| Loans and advances to customers       | 113,040 | 38,881    | -              | -       | 7,980               | -                              | -         | -          | 1,190      | 161,091 |
| Adv. of this sold to SB1 Boligkreditt |         |           |                |         |                     |                                |           |            |            |         |
| and SB1 Næringskreditt                | -39,349 | -1,642    | -              | -       | =                   | -                              | -         | -          | -0         | -40,991 |
| Allowance for credit losses           | -109    | -654      | -              | -       | -48                 | -                              | -         | -          | -5         | -815    |
| Other assets                          | 203     | 2,886     | 2,715          | 993     | 25                  | 458                            | 1,723     | 1,263      | 35,092     | 45,356  |
| Total assets                          | 73,785  | 39,471    | 2,715          | 993     | 7,957               | 458                            | 1,723     | 1,263      | 36,277     | 164,641 |
| Deposits to customers                 | 40,734  | 39,471    | -              | -       | -                   | -                              | -         | -          | 906        | 81,111  |
| Other liabilities and equity          | 33,051  | -0        | 2,715          | 993     | 7,957               | 458                            | 1,723     | 1,263      | 35,372     | 83,530  |
| Total liabilites and equity           | 73,785  | 39,471    | 2,715          | 993     | 7,957               | 458                            | 1,723     | 1,263      | 36,277     | 164,641 |



Group 31 March 2018

|                                 |         |        |         |     | SB1    |                |         |       |            |         |
|---------------------------------|---------|--------|---------|-----|--------|----------------|---------|-------|------------|---------|
| Profit and loss account         |         |        |         | EM  | Finans | SB1 Regnskaps- | SB1     |       |            |         |
| (NOKm)                          | RM      | CM     | Markets | 1   | MN     | huset SMN      | Gruppen | Bank  | Uncollated | Tota    |
| Net interest                    | 254     | 232    | -3      | 1   | 65     | -0             | -       | -     | 20         | 568     |
| Interest from allocated capital | 42      | 31     | -       | -   | -      | -              | -       | -     | -74        | -       |
| Total interest income           | 296     | 263    | -3      | 1   | 65     | -0             | -       | -     | -54        | 568     |
| Commission income and           |         |        |         |     |        |                |         |       |            |         |
| other income                    | 204     | 50     | 101     | 104 | 14     | 121            | -       | -     | -51        | 542     |
| Net return on financial         |         |        |         |     |        |                |         |       |            |         |
| investments **)                 | 0       | 1      | 34      | -   | -      | -              | 36      | 29    | 80         | 180     |
| Total income                    | 501     | 314    | 131     | 104 | 79     | 120            | 36      | 29    | -24        | 1,290   |
| Total operating expenses        | 199     | 95     | 124     | 112 | 36     | 103            | -       | -     | -24        | 645     |
| Ordinary operating profit       | 302     | 219    | 7       | -8  | 42     | 17             | 36      | 29    | 1          | 645     |
| Loss on loans, guarantees       |         |        |         |     |        |                |         |       |            |         |
| etc.                            | -3      | 48     | -       | -   | 4      | -              | -       | -     | -          | 48      |
| Result before tax including     |         |        |         |     |        |                |         |       |            |         |
| held for sale                   | 305     | 171    | 7       | -8  | 38     | 17             | 36      | 29    | 2          | 596     |
|                                 |         | 10.1   |         |     |        |                |         |       |            |         |
| Post-tax return on equity*)     | 14.5 %  | %      |         |     |        |                |         |       |            | 11.2 %  |
| Balance                         |         |        |         |     |        |                |         |       |            |         |
| Loans and advances to           |         |        |         |     |        |                |         |       |            |         |
| customers                       | 104,999 | 39,821 | -       | -   | 6,908  | -              | -       | -     | -664       | 151,065 |
| Adv. of this sold to SpareBank  |         |        |         |     |        |                |         |       |            |         |
| 1 Boligkreditt                  | -36,537 |        | -       | -   | -      | -              | -       | -     | 0          | -37,891 |
| Allowance for credit losses     | -64     | -950   | -       | -   | -39    | -              | -       | -     | -2         | -1,055  |
| Other assets                    | 160     | 1,312  | 2,535   | 821 | 21     | 402            | 1,601   | 1,175 | 31,937     | 39,964  |
| Total assets                    | 68,558  | 38,829 | 2,535   | 821 | 6,890  | 402            | 1,601   | 1,175 | 31,272     | 152,083 |
| Deposits to customers           | 37,811  | 37,358 | -       | -   | -      | -              | -       | -     | 769        | 75,937  |
| Other liabilities and equity    | 30,747  | •      | 2,535   | 821 | 6,890  | 402            | 1,601   | 1,175 | 30,503     | 76,146  |
| Total liabilites and equity     | 68.558  | 38,829 | 2,535   | 821 | 6,890  | 402            | 1,601   | 1,175 | 31,272     | 152,083 |

<sup>\*)</sup> Calculation of capital employed in Retail Banking and Corporate Banking is based on regulatory capital. This capital is grossed up to 15.0 percent to be in line with the capital plan.



| **) Specification of net return on financial investments incl. Investment held for sale (NOKm) | 31 Mar 2019 | 31 Mar 2018 |
|--|-------------|-------------|
| Dividends  | 2           | 2           |
| Capital gains shares (incl dividends)  | 84          | 5           |
| Gain/(loss) on derivatives   | 23          | 119         |
| Gain/(loss) on other financial instruments at fair value (FVO)                                 | 10          | 4           |
| Foreign exchange gain/(loss)   | 9           | 11          |
| Gain/(loss) on sertificates and bonds  | 32          | -59         |
| Gains/(Loss) on shares and share derivatives at SpareBank 1 Markets                            | 15          | 17          |
| Gain/(loss) on financial instruments related to hedging  | -4          | 1           |
| Net return on financial instruments  | 169         | 99          |
| SpareBank 1 Gruppen  | 38          | 36          |
| Capital gain Fremtind  | 460         | -           |
| SpareBank 1 Boligkreditt   | 14          | 3           |
| SpareBank 1 Næringskreditt   | 8           | 4           |
| BN Bank  | 24          | 30          |
| SpareBank 1 Kredittkort  | 3           | 5           |
| SpareBank 1 Betaling   | 12          | -3          |
| Other companies  | -4          | 4           |
| Income from investment in associates and joint ventures  | 555         | 79          |
| Total net return on financial investments  | 727         | 180         |
|  |             | _           |
| Fair value hedging   |             |             |
| Changes in fair value on hedging instrument  | 82          | -145        |
| Changes in fair value on hedging item  | -85         | 145         |
| Net Gain or Loss from hedge accounting   | -4          | 1           |



## Note 4 - Capital adequacy

SpareBank 1 SMN utilises the Internal Rating Based Approach (IRB) for credit risk. Use of IRB imposes wide-ranging requirements on the bank's organisational set-up, competence, risk models and risk management systems. As from 31 March 2015 the bank has received permission to apply the Advanced IRB Approach to those corporate portfolios that were previously reported under the Basic Indicator Approach.

As of 31 March 2019 the capital conservation buffer requirement is 2.5 per cent, the systemic risk requirement is 3.0 per cent and the Norwegian countercyclical buffer is 2.0 per cent. These requirements are additional to the requirement of 4.5 per cent CET1 capital, so that the overall minimum requirement on CET1 capital is 12.0 per cent. In addition the financial supervisory authority has set a Pillar 2 requirement of 1.9 per cent for SpareBank 1 SMN. The total minimum requirement on CET1 capital is accordingly 13.9 per cent.

Countercyclical buffer is calculated using differentiated rates. For exposures in other countries the countercyclical buffer rate set by the authorities in the country concerned is applied. If that country has not set a rate, the same rate as for exposures in Norway is applied unless the Ministry of Finance sets another rate. For the first quarter of 2019 both the parent bank and the group is below the capital deduction threshold such that the Norwegian rate is applied to all relevant exposures.

Parts of the group's hybrid capital and subordinated debt were issued under earlier rules. This will be subject to a write-down of 60 per cent in 2018 and 70 per cent in 2019. As at 31 March 2019 the bank held hybrid capital worth NOK 450 million subject to write-down.

| Pa             | arent Bank     |        |  |                | Group          |                |
|----------------|----------------|--------|--|----------------|----------------|----------------|
| 31 Dec<br>2018 | 31 Mar<br>2018 | 31 Mar | (NOKm)   | 31 Mar<br>2019 | 31 Mar<br>2018 | 31 Dec<br>2018 |
| 16,409         | 15,118         |        | Total book equity  | 18,673         | 17.365         | 18,686         |
| •              | ,              | •      | . ,  | •              | ,              | •              |
| -1,000         | -1,264         |        | Additional Tier 1 capital instruments included in total equity             | -1,023         | -1,306         | -1,043         |
| -533           | -520           | -525   | Deferred taxes, goodwill and other intangible assets                       | -1,073         | -1,040         | -1,079         |
| -1,034         | -              | -      | Deduction for allocated dividends and gifts                                | -              |                | -1,034         |
| -              | -              | -      | . to commis more to coog. note in ourse oquity capital                     | -665           | -572           | -637           |
| -              | -              | -      | Non-controlling interests eligible for inclusion in CET1 capital           | 392            | 341            | 366            |
| -              | -341           | -747   | Net profit   | -1,046         | -466           | -              |
|                |                |        | Year-to-date profit included in core capital (50 per cent pre tax of group |                |                |                |
| -              | 108            | 237    | profit)  | 537            | 233            | -              |
| -31            | -28            | -31    | Value adjustments due to requirements for prudent valuation                | -43            | -45            | -44            |
| -268           | -326           | -284   | Positive value of adjusted expected loss under IRB Approach                | -303           | -313           | -286           |
| -              | -              | -      | Cash flow hedge reserve  | 5              | 3              | 5              |
|                |                |        | Deduction for common equity Tier 1 capital in significant investments      |                |                |                |
| -163           | -              | -163   | in financial institutions  | -333           | -222           | -206           |
| 13,381         | 12,748         | 13,609 | Total common equity Tier one   | 15,122         | 13,976         | 14,727         |
| 1,000          | 876            | 1,000  | Additional Tier 1 capital instruments                                      | 1,377          | 1,353          | 1,378          |
| 367            | 367            | 275    | Additional Tier 1 capital instruments covered by transitional provisions   | 275            | 367            | 367            |
| 14,748         | 13,991         | 14,884 | Total core capital   | 16,775         | 15,697         | 16,472         |
|                |                |        |  |                |                |                |
|                |                |        | Supplementary capital in excess of core capital                            |                |                |                |
| 1,750          | 1,000          | 1,750  | Subordinated capital   | 2,298          | 1,621          | 2,316          |
| 96             | 449            | 184    | Subordinated capital covered by transitional provisions                    | 184            | 449            | 96             |
| -140           | -248           | -142   | Deduction for significant investments in financial institutions            | -142           | -248           | -140           |
| 1,705          | 1,201          | 1,792  | Total supplementary capital  | 2,340          | 1,822          | 2,272          |
| 16,453         | 15,192         | 16,676 | Net subordinated capital   | 19,115         | 17,518         | 18,743         |



| Minimum requ                            | rirements subordinated capital               |         |         |
|---|--|---------|---------|
| 967 1,075 962 Specialised ent           | terprises 1,106                              | 1,200   | 1,116   |
| 1,156 1,058 1,155 Corporate             | 1,161  | 1,070   | 1,163   |
| 1,516 1,375 1,515 Mass market ea        | xposure, property 2,126                      | 1,930   | 2,098   |
| 90 89 95 Other mass ma                  | arket 97                                     | 92      | 92      |
| 1,062 1,218 1,076 Equity investment     | ents 1                                       | 1       | 1       |
| 4,790 4,815 4,802 Total credit ris      | sk IRB 4,491                                 | 4,292   | 4,470   |
|   |  |         |         |
| 3 3 2 Central govern                    | ment 3                                       | 3       | 4       |
| 87 81 87 Covered bonds                  | 135  | 142     | 124     |
| 390 406 387 Institutions                | 269  | 281     | 246     |
| Local and region                        | onal authorities, state-owned enterprises 10 | 7       | 8       |
| 23 66 41 Corporate                      | 251  | 256     | 221     |
| 73 1 73 Mass market                     | 536  | 403     | 520     |
| 12 13 Exposures sec                     | ured on real property 211                    | 199     | 215     |
| 228 232 231 Equity positions            | 365  | 349     | 366     |
| 57 46 91 Other assets                   | 169  | 150     | 107     |
| 873 848 925 Total credit ris            | sk standardised approach 1,949               | 1,791   | 1,810   |
|   |  |         |         |
| 30 23 43 Debt risk                      | 45   | 25      | 31      |
| Equity risk                             | 12   | 14      | 7       |
|   | nd risk exposure for settlement/delivery 3   | 4       | 3       |
| 370 370 387 Operational risk            | 654  | 575     | 575     |
|   | justment risk (CVA) 118                      | 119     | 122     |
| Transitional arr                        | angements 929                                | 863     | 1,074   |
| 6,102 6,108 6,186 Minimum requ          | irements subordinated capital 8,200          | 7,684   | 8,093   |
| 76,274 76,355 77,327 Risk weighted      | . ,  | 96,044  | 101,168 |
| 3,432 3,436 3,480 Minimum requi         | rement on CET1 capital, 4.5 per cent 4,612   | 4,322   | 4,553   |
|   |  |         |         |
| Capital Buffers                         |  |         |         |
| •                                       | vation buffer, 2.5 per cent 2,562            | 2,401   | 2,529   |
| 2,288 2,291 2,320 Systemic rick b       |  | 2,881   | 3,035   |
| 1,525 1,527 1,547 Countercyclical       |  | 1,921   | 2,023   |
|   | quirements on CET1 capital 7,687             | 7,203   | 7,588   |
|   | 1 capital after buffer requirements 2,823    | 2,451   | 2,587   |
| Capital adequa                          |  |         |         |
| 17.5 % 16.7 % 17.6 % Common equity      |  | 14.6 %  | 14.6 %  |
| 19.3 % 18.3 % 19.2 % Core capital rate  |  | 16.3 %  | 16.3 %  |
| 21.6 % 19.9 % 21.6 % Capital adequa     | cy ratio 18.6 %                              | 18.2 %  | 18.5 %  |
|   |  |         |         |
| Leverage ratio                          |  |         |         |
| 153,395 143,334 156,292 Balance sheet   | •  | 207,831 | 216,240 |
| 7,110 7,418 6,834 Off-balance she       | •  | 9,530   | 9,086   |
| -832 -1,341 -840 Regulatory adju        |  | -2,113  | -1,474  |
| 159,673 149,410 162,287 Calculation bas |  | 215,248 | 223,853 |
| 14,748 13,991 14,884 Core capital       | 16,775                                       | 15,697  | 16,472  |
| 9.2 % 9.4 % 9.2 % Leverage Ration       | 7.4 %  | 7.3 %   | 7.4 %   |



Note 5 - Distribution of loans by sector/industry

|                | Parent Bank    |                |   |                | Group          |                |
|----------------|----------------|----------------|---|----------------|----------------|----------------|
| 31 Dec<br>2018 | 31 Mar<br>2018 | 31 Mar<br>2019 | (NOKm)  | 31 Mar<br>2019 | 31 Mar<br>2018 | 31 Dec<br>2018 |
| 12,362         | 11,530         | 12,327         | Agriculture, forestry, fisheries, hunting                 | 12,658         | 11,816         | 12,686         |
| 869            | 1,331          | 866            | Sea farming industries                                    | 1,176          | 1,697          | 1,180          |
| 3,438          | 2,809          | 3,148          | Manufacturing   | 3,507          | 3,129          | 3,787          |
| 2,947          | 2,953          | 2,938          | Construction, power and water supply                      | 3,703          | 3,622          | 3,661          |
| 2,335          | 2,549          | 2,683          | Retail trade, hotels and restaurants                      | 3,014          | 2,825          | 2,621          |
| 4,227          | 4,533          | 4,609          | Maritime sector   | 4,609          | 4,533          | 4,227          |
| 15,107         | 14,307         | 14,840         | Property management                                       | 14,915         | 14,366         | 15,168         |
| 2,531          | 2,537          | 2,410          | Business services   | 2,060          | 2,203          | 2,162          |
| 4,145          | 3,597          | 4,158          | Transport and other services provision                    | 4,977          | 4,370          | 4,961          |
| 44             | 229            | 3              | Public administration                                     | 15             | 243            | 55             |
| 1,658          | 1,791          | 1,771          | Other sectors   | 1,720          | 1,823          | 1,679          |
| 49,663         | 48,168         | 49,754         | Gross loans in retail market                              | 52,354         | 50,629         | 52,186         |
| 103,537        | 96,594         | 103,949        | Wage earners  | 108,738        | 100,436        | 108,131        |
| 153,200        | 144,762        | 153,703        | Gross loans incl. SB1 Boligkreditt /SB1<br>Næringskreditt | 161,091        | 151,065        | 160,317        |
| 38,062         | 36,374         | 39,220         | of which SpareBank 1 Boligkreditt                         | 39,220         | 36,374         | 38,062         |
| 1,782          | 1,518          | 1,771          | of which SpareBank 1 Næringskreditt                       | 1,771          | 1,518          | 1,782          |
| 113,356        | 106,871        | 112,712        | Gross loans in balance sheet                              | 120,100        | 113,174        | 120,473        |
| 639            | 950            | 717            | - Loan loss allowance on amortised cost loans             | 769            | 991            | 686            |
| 58             | 64             | 46             | - Loan loss allowance on loans at FVOCI                   | 46             | 64             | 58             |
| 112,659        | 105,856        | 111,949        | Net loans to and receivables from customers               | 119,285        | 112,119        | 119,728        |



# Note 6 - Losses on loans and guarantees

| Parent Bank   | January - March |      |       | Janua | ry - Mar | ch    | Januar - December |     |       |
|---|-----------------|------|-------|-------|----------|-------|-------------------|-----|-------|
|   |                 | 2019 |       |       | 2018     |       | 2018              |     |       |
| Losses on loans and guarantees (NOKm)                         | RM              | СМ   | Total | RM    | СМ       | Total | RM                | СМ  | Total |
| Change in provision for expected credit losses for the period | 6               | 52   | 58    | -3    | 11       | 8     | 18                | 126 | 144   |
| Actual loan losses on commitments exceeding provisions made   | 1               | 2    | 3     | 1     | 38       | 39    | 6                 | 86  | 93    |
| Recoveries on commitments previously written-off              | -1              | -1   | -2    | -2    | -        | -2    | -7                | -1  | -8    |
| Losses for the period on loans and guarantees                 | 6               | 53   | 60    | -4    | 49       | 45    | 17                | 212 | 229   |

| Group   | January - March |      |       | January - March |      |       | Januar - December |     |       |
|---|-----------------|------|-------|-----------------|------|-------|-------------------|-----|-------|
|   |                 | 2019 |       |                 | 2018 |       | 2018              |     |       |
| Losses on loans and guarantees (NOKm)                         | RM              | СМ   | Total | RM              | СМ   | Total | RM                | СМ  | Total |
| Change in provision for expected credit losses for the period | 6               | 55   | 61    | -3              | 12   | 9     | 23                | 127 | 150   |
| Actual loan losses on commitments exceeding provisions made   | 6               | 3    | 8     | 4               | 38   | 42    | 30                | 98  | 127   |
| Recoveries on commitments previously written-off              | -1              | -1   | -2    | -2              | -    | -2    | -13               | -1  | -15   |
| Losses for the period on loans and guarantees                 | 11              | 57   | 67    | -1              | 50   | 49    | 40                | 223 | 263   |



# Note 7 - Losses

|  |              | Change in | Net write-offs/ |             |
|--|--------------|-----------|-----------------|-------------|
| Parent Bank (NOKm)   | 1 January 19 | provision | recoveries      | 31 Mar 2019 |
| Loans as amortised cost- CM                                  | 742          | 50        | 1               | 792         |
| Loans as amortised cost- RM                                  | 45           | 17        | 1               | 63          |
| Loans at fair value over OCI- RM                             | 75           | -12       | -               | 63          |
| Provision for expected credit losses on loans and guarantees | 862          | 55        | 2               | 918         |
| Presented as   |              |           |                 |             |
| Provision for loan losses                                    | 697          | 64        | 2               | 763         |
| Other debt- provisons  | 148          | -10       | -               | 139         |
| Other comprehensive income - fair value adjustment           | 17           | 0         | -               | 17          |

| Parent Bank (NOKm)   | 1 January 18 | Change in provision | Net<br>write-offs/<br>recoveries | 31 Mar 18 |
|--|--------------|---------------------|----------------------------------|-----------|
| Loans as amortised cost- CM                                  | 1,017        | 11                  | -15                              | 1,012     |
| Loans as amortised cost- RM                                  | 32           | -3                  | -2                               | 27        |
| Loans at fair value over OCI- RM                             | 65           | -0                  | -0                               | 65        |
| Provision for expected credit losses on loans and guarantees | 1,114        | 8                   | -17                              | 1,104     |
| Presented as   |              |                     |                                  |           |
| Provision for loan losses                                    | 1,027        | 4                   | -17                              | 1,014     |
| Other debt- provisons  | 68           | 1                   | -                                | 70        |
| Other comprehensive income- fair value adjustment            | 18           | 2                   | -                                | 21        |

| Parent Bank (NOKm)   | 1 January 18 | Change in provision | Net<br>write-offs/<br>recoveries | 31 Dec 18 |
|--|--------------|---------------------|----------------------------------|-----------|
| Loans as amortised cost- CM                                  | 1,017        | 125                 | -400                             | 742       |
| Loans as amortised cost- RM                                  | 32           | 28                  | -15                              | 45        |
| Loans at fair value over OCI- RM                             | 65           | 10                  | -                                | 75        |
| Provision for expected credit losses on loans and guarantees | 1,114        | 163                 | -415                             | 862       |
| Presented as   |              |                     |                                  |           |
| Provision for loan losses                                    | 1,027        | 86                  | -415                             | 697       |
| Other debt- provisons  | 68           | 80                  | -                                | 148       |
| Other comprehensive income - fair value adjustment           | 18           | -2                  | -                                | 17        |

|  |              |                        | Net                       |           |
|--|--------------|------------------------|---------------------------|-----------|
| Group (NOKm)   | 1 January 19 | Change in<br>provision | write-offs/<br>recoveries | 31 Mar 19 |
|  | •            | •                      | recoveries                |           |
| Loans as amortised cost- CM                                  | 765          | 57                     | 0                         | 822       |
| Loans as amortised cost- RM                                  | 68           | 17                     | 1                         | 86        |
| Loans at fair value over OCI- RM                             | 75           | -12                    | -                         | 63        |
| Provision for expected credit losses on loans and guarantees | 907          | 62                     | 1                         | 971       |
| Presented as   |              |                        |                           |           |
| Provision for loan losses                                    | 744          | 70                     | 1                         | 815       |
| Other debt- provisons  | 148          | -10                    | -                         | 139       |
| Other comprehensive income - fair value adjustment           | 17           | 0                      | -                         | 17        |



|  |              | Change in | Net<br>write-offs/ |           |
|--|--------------|-----------|--------------------|-----------|
| Group (NOKm)   | 1 January 18 | provision | recoveries         | 31 Mar 18 |
| Loans as amortised cost- CM                                  | 1,039        | 10        | -15                | 1,034     |
| Loans as amortised cost- RM                                  | 20           | -3        | -3                 | 19        |
| Loans at fair value over OCI- RM                             | 97           | -0        | -0                 | 92        |
| Provision for expected credit losses on loans and guarantees | 1,155        | 7         | -18                | 1,145     |
| Presented as   |              |           |                    |           |
| Provision for loan losses                                    | 1,068        | 6         | -18                | 1,055     |
| Other debt- provisons  | 68           | -         | -                  | 70        |
| Other comprehensive income-fair value adjustment             | 18           | 2         | -                  | 21        |

| - way )  |              | Change in | Net<br>write-offs/ | 24.2      |
|--|--------------|-----------|--------------------|-----------|
| Group (NOKm)   | 1 January 18 | provision | recoveries         | 31 Dec 18 |
| Loans as amortised cost- CM                                  | 1,041        | 128       | -402               | 766       |
| Loans as amortised cost- RM                                  | 49           | 34        | -15                | 68        |
| Loans at fair value over OCI- RM                             | 65           | 10        | -                  | 75        |
| Provision for expected credit losses on loans and guarantees | 1,155        | 171       | -417               | 909       |
| Presented as   |              |           |                    |           |
| Provision for loan losses                                    | 1,068        | 93        | -417               | 744       |
| Other debt- provisons  | 68           | 80        | -                  | 148       |
| Other comprehensive income - fair value adjustment           | 18           | -2        | -                  | 17        |

## Parent Bank

|                             |         |              |           |                      |       |       |       |       | Jar   | nuary - | Decem | ber   |
|-----------------------------|---------|--------------|-----------|----------------------|-------|-------|-------|-------|-------|---------|-------|-------|
| _                           |         | January - Ma | arch 2019 | January - March 2018 |       |       |       | 2018  | 2018  |         |       |       |
| Total Allowance for         |         |              |           |                      | Stage | Stage | Stage |       | Stage | Stage   | Stage |       |
| Credit Losses               | Stage 1 | Stage 2      | Stage 3   | Total                | 1     | 2     | 3     | Total | 1     | 2       | 3     | Total |
| Opening balance             | 102     | 257          | 503       | 862                  | 96    | 256   | 762   | 1,114 | 96    | 256     | 762   | 1,114 |
| Provision for credit losses |         |              |           |                      |       |       |       |       |       |         |       |       |
| Transfer to (from) stage 1  | 20      | -19          | -0        | -0                   | 13    | -13   | -0    | -     | 32    | -32     | -0    | -     |
| Transfer to (from) stage 2  | -3      | 3            | -0        | -0                   | -3    | 5     | -2    | -     | -6    | 6       | -0    | -     |
| Transfer to (from) stage 3  | -0      | -3           | 3         | -                    | -0    | -9    | 9     | -     | -0    | -2      | 3     | -     |
| Net remeasurement of loss   |         |              |           |                      |       |       |       |       |       |         |       |       |
| allowances                  | -19     | 38           | 56        | 75                   | -14   | 10    | 30    | 26    | -34   | 45      | 158   | 168   |
| Originations or purchases   | 13      | 9            | 0         | 22                   | 20    | 0     | 0     | 20    | 55    | 93      | 1     | 148   |
| Derecognitions              | -11     | -28          | -2        | -41                  | -5    | -16   | -17   | -37   | -40   | -108    | -4    | -153  |
| Actual loan losses          | -       | -            | -         | -                    |       |       | -17   | -17   |       |         | -415  | -415  |
| Closing balance             | 102     | 257          | 560       | 918                  | 107   | 232   | 766   | 1,104 | 102   | 257     | 503   | 862   |



## Group

|                            | •       | January - Ma | arch 2019 |       | Jan   | uary - N | larch 2 | 2018  | Janua  | ry - Dec | ember | 2018 r |
|----------------------------|---------|--------------|-----------|-------|-------|----------|---------|-------|--------|----------|-------|--------|
| Total Allowance for        |         |              |           |       | Stage | Stage    | Stage   |       |        | Stage    | Stage |        |
| Credit Losses              | Stage 1 | Stage 2      | Stage 3   | Total | 1     | 2        | 3       | Total | Stage1 | 2        | 3     | Total  |
| Opening balance            | 112     | 271          | 526       | 909   | 105   | 269      | 780     | 1,154 | 106    | 267      | 782   | 1,155  |
| Provision for credit       |         |              |           |       |       |          |         |       |        |          |       |        |
| losses                     |         |              |           |       |       |          |         |       |        |          |       |        |
| Transfer to (from) stage 1 | 20      | -19          | -0        | -0    | 4     | -4       | 0       | -     | 34     | -33      | -0    | -      |
| Transfer to (from) stage 2 | -3      | 3            | -0        | -0    | -1    | -3       | 4       | -     | -7     | 7        | -0    | -      |
| Transfer to (from) stage 3 | -0      | -3           | 3         | -     | -6    | 2        | 3       | -     | -0     | -4       | 4     | -      |
| Net remeasurement of       |         |              |           |       |       |          |         |       |        |          |       |        |
| loss allowances            | -19     | 38           | 61        | 80    | -7    | 4        | 33      | 30    | -37    | 47       | 167   | 177    |
| Originations or purchases  | 13      | 9            | 0         | 22    | 14    | 0        | 0       | 14    | 59     | 96       | 3     | 158    |
| Derecognitions             | 113     | 270          | 588       | -40   | -4    | -14      | -17     | -35   | -42    | -111     | -11   | -163   |
| Actual loan losses         | -       | -            | -         | -     |       |          | -18     | -18   |        |          | -417  | -417   |
| Closing balance            | 113     | 270          | 588       | 971   | 104   | 255      | 784     | 1,143 | 112    | 271      | 526   | 909    |



## Note 8 - Gross Loans

| Parent Bank                  |                 | 31 March 2018     |       |                            |                             |            |            |            |                                     |         |
|------------------------------|-----------------|-------------------|-------|----------------------------|-----------------------------|------------|------------|------------|-------------------------------------|---------|
|                              | Loans s<br>impa | subject<br>irment |       |                            | Loans subject to impairment |            |            |            |                                     |         |
| Gross Ioan                   | Stage<br>1      | Stage<br>2        | _     | Fixed interest loans at FV | Total                       | Stage<br>1 | Stage<br>2 | Stage<br>3 | Fixed<br>interest<br>loans<br>at FV | Total   |
| Balance at 1 January         | 97,458          | 9,888             | 1,543 | 4,467                      | 113,356                     | 91,074     | 9,931      | 1,560      | 3,278                               | 105,843 |
| Transfer to stage 1          | 1,571           | -1,567            | -4    | -                          | -0                          | 1,005      | -999       | -6         | -                                   | -       |
| Transfer to stage 2          | -1,148          | 1,165             | -17   | -                          | 0                           | -1,189     | 1,205      | -16        | -                                   | -       |
| Transfer to stage 3          | -10             | -238              | 248   | -                          | -                           | -6         | -56        | 62         | -                                   | -       |
| Net increase/decrease amount |                 |                   |       |                            |                             |            |            |            |                                     |         |
| excisting loans              | -2,630          | 5                 | -1    | -28                        | -2,654                      | -1,579     | 33         | -45        | -49                                 | 1,591   |
| New loans                    | 13,347          | 292               | 11    | 337                        | 13,987                      | 8,735      | 0          | 6          | 366                                 | 9,107   |
| Derecognitions               | -10,947         | -865              | -39   | -126                       | -11,977                     | -5,357     | -763       | -12        | -357                                | -6,489  |
| Balance at 31 March          | 97,640          | 8,680             | 1,741 | 4,650                      | 112,712                     | 92,682     | 9,353      | 1,549      | 3,238                               | 106,871 |

| Group   |            | 31                          | March      | 2019                             | 31 March 2018               |            |            |            |                                     |         |
|---|------------|-----------------------------|------------|----------------------------------|-----------------------------|------------|------------|------------|-------------------------------------|---------|
|   | Lo         | Loans subject to impairment |            |                                  | Loans subject to impairment |            |            |            |                                     |         |
| Gross Ioan  | Stage<br>1 | Stage<br>2                  | Stage<br>3 | Fixed<br>interest<br>loans at FV | Total                       | Stage<br>1 | Stage<br>2 | Stage<br>3 | Fixed<br>interest<br>loans<br>at FV |         |
| Balance at 1 January                              | 103,494    | 10,829                      | 1,682      | 4,467                            | 120,473                     | 96,798     | 10,855     | 1,652      | 3,278                               | 112,583 |
| Transfer to stage 1                               | 1,571      | -1,567                      | -4         | -                                | -0                          | 948        | -946       | -2         | -                                   | -       |
| Transfer to stage 2                               | -1,148     | 1,165                       | -17        | -                                | 0                           | -1,023     | 1,029      | -5         | -                                   | -       |
| Transfer to stage 3  Net increase/decrease amount | -10        | -238                        | 248        | -                                | -                           | -4         | -50        | 54         | -                                   | -       |
| excisting loans                                   | -2,359     | 5                           | -1         | -28                              | -2,382                      | -2,142     | 31         | -45        | -49                                 | -2,206  |
| New loans   | 13,348     | 292                         | 11         | 337                              | 13,988                      | 9,240      | 4          | 6          | 366                                 | 9,616   |
| Derecognitions                                    | -10,947    | -865                        | -40        | -126                             | -11,978                     | -5,650     | -799       | -13        | -357                                | -6,819  |
| Balance at 31 March                               | 103,949    | 9,622                       | 1,880      | 4,650                            | 120,100                     | 98,166     | 10,123     | 1,647      | 3,238                               | 113,174 |

| Parent Bank                                  | Loa     | Fixed   |         |                            |         |
|--|---------|---------|---------|----------------------------|---------|
| Gross loan (NOKm)                            | Stage 1 | Stage 2 | Stage 3 | interest<br>Ioans<br>at FV | Total   |
| Balance at 1 January 2018                    | 91,074  | 9,931   | 1,560   | 3,278                      | 105,843 |
| Transfer to stage 1                          | 2,230   | -2,230  | 0 -     |                            | -       |
| Transfer to stage 2                          | -2,637  | 2,644   | -7 -    |                            | -       |
| Transfer to stage 3                          | -458    | -31     | 489 -   |                            | -       |
| Net increase/decrease amount excisting loans | -5,487  | -65     | 11      | -148                       | -5,689  |
| New loans                                    | 46,099  | 2,067   | 72      | 2,269                      | 50,507  |
| Derecognitions                               | -33,363 | -2,428  | -581    | -933                       | -37,305 |
| Balance at 31 December 2018                  | 97,458  | 9,888   | 1,543   | 4,467                      | 113,356 |



| Group  | Loa     | Fixed   |         |                            |         |
|--|---------|---------|---------|----------------------------|---------|
| Gross Ioan (NOKm)                            | Stage 1 | Stage 2 | Stage 3 | interest<br>Ioans<br>at FV | Total   |
| Balance at 1 January 2018                    | 96,286  | 10,855  | 1,652   | 3,278                      | 112,071 |
| Transfer to stage 1                          | 2,439   | -2,391  | -48 -   |                            | -       |
| Transfer to stage 2                          | -2,957  | 2,970   | -13 -   |                            | -       |
| Transfer to stage 3                          | -464    | -71     | 536 -   |                            | -       |
| Net increase/decrease amount excisting loans | -6,397  | -260    | 89      | -148                       | -6,716  |
| New loans                                    | 48,841  | 2,283   | 89      | 2,269                      | 53,483  |
| Derecognitions                               | -34,253 | -2,556  | -622    | -933                       | -38,365 |
| Balance at 31 December 2018                  | 103,494 | 10,829  | 1,682   | 4,467                      | 120,473 |



Note 9 - Distribution of customer deposits by sector/industry

| Parent Bank    |                |                |   |                | Group          | oup            |  |
|----------------|----------------|----------------|---|----------------|----------------|----------------|--|
| 31 Dec<br>2018 | 31 Mar<br>2018 | 31 Mar<br>2019 | (NOKm)                                    | 31 Mar<br>2019 | 31 Mar<br>2018 | 31 Dec<br>2018 |  |
| 3,066          | 3,194          | 3,382          | Agriculture, forestry, fisheries, hunting | 3,382          | 3,194          | 3,066          |  |
| 742            | 1,103          | 985            | Sea farming industries                    | 985            | 1,103          | 742            |  |
| 1,696          | 2,433          | 1,544          | Manufacturing                             | 1,544          | 2,433          | 1,696          |  |
| 3,541          | 3,191          | 3,200          | Construction, power and water supply      | 3,200          | 3,191          | 3,541          |  |
| 4,663          | 3,699          | 3,857          | Retail trade, hotels and restaurants      | 3,857          | 3,699          | 4,663          |  |
| 996            | 1,360          | 1,127          | Maritime sector                           | 1,127          | 1,360          | 996            |  |
| 4,949          | 4,653          | 4,911          | Property management                       | 4,606          | 4,444          | 4,644          |  |
| 6,883          | 6,326          | 6,912          | Business services                         | 6,912          | 6,326          | 6,883          |  |
| 6,572          | 5,978          | 7,487          | Transport and other services provision    | 6,979          | 5,577          | 6,210          |  |
| 12,202         | 10,908         | 11,680         | Public administration                     | 11,680         | 10,908         | 12,202         |  |
| 3,083          | 1,808          | 3,058          | Other sectors                             | 2,787          | 1,670          | 2,917          |  |
| 48,393         | 44,654         | 48,143         | Total                                     | 47,059         | 43,905         | 47,561         |  |
| 33,055         | 32,033         | 34,052         | Wage earners                              | 34,052         | 32,033         | 33,055         |  |
| 81,448         | 76,686         | 82,195         | Total deposits                            | 81,111         | 75,937         | 80,615         |  |



## Note 10 - Net interest income

|       | Parent  | bank    |  | Grou      | р     |       |
|-------|---------|---------|--|-----------|-------|-------|
|       | January | - March |  | January - | March |       |
| 2018  | 2018    | 2019    | (NOKm)   | 2019      | 2018  | 2018  |
|       |         |         |  |           |       |       |
|       |         |         | Interest income  |           |       |       |
|       |         |         | Interest income from loans to and claims on central                                    |           |       |       |
| 166   | 37      | 49      | banks and credit institutions (amortised cost)   | 19        | 14    | 62    |
|       |         |         | Interest income from loans to and claims on customers                                  |           |       |       |
| 1,641 | 401     | 406     | (amortised cost)   | 517       | 440   | 2,042 |
|       |         |         | Interest income from loans to and claims on customers                                  |           |       |       |
| 1,528 | 362     | 413     | (FVOCI)  | 418       | 415   | 1,528 |
| 400   | 0.4     | 00      | Interest income from loans to and claims on customers                                  | 00        | 0.4   | 400   |
| 106   | 24      | 32      | (FVPL)   | 32        | 24    | 106   |
| 205   | 64      | 00      | Interest income from money market instruments, bonds and other fixed income securities | 92        | 62    | 201   |
| 295   | 64      | 83      |  | 82        | 63    | 291   |
| -     | -       | -       | Other interest income  | 7         | 7     | 28    |
| 3,737 | 887     | 982     | Total interest income  | 1,075     | 962   | 4,057 |
|       |         |         |  |           |       |       |
|       |         |         | Interest expense   |           |       |       |
| 142   | 32      | 35      | Interest expenses on liabilities to credit institutions                                | 39        | 34    | 154   |
|       |         |         | Interest expenses relating to deposits from and  |           |       |       |
| 749   | 170     | 209     | liabilities to customers   | 206       | 168   | 734   |
| 615   | 158     | 140     | Interest expenses related to the issuance of securities                                | 140       | 158   | 615   |
| 84    | 19      | 20      | Interest expenses on subordinated debt   | 21        | 19    | 86    |
| 0     | 0       | 2       | Other interest expenses  | 8         | 3     | 15    |
| 50    | 13      | 13      | Guarantee fund levy  | 13        | 13    | 50    |
| 1,640 | 391     | 421     | Total interest expense   | 426       | 394   | 1,655 |
|       |         |         |  |           |       |       |
| 2,097 | 496     | 562     | Net interest income  | 649       | 568   | 2,403 |



# Note 11 - Operating expenses

| Parent bank |                 | t bank |                                     | Group           |      |       |
|-------------|-----------------|--------|-------------------------------------|-----------------|------|-------|
| _           | January - March |        |                                     | January - March |      |       |
| 2018        | 2018            | 2019   | (NOKm)                              | 2019            | 2018 | 2018  |
| 217         | 52              | 57     | IT costs                            | 81              | 71   | 293   |
| 12          | 3               | 4      | Postage and transport of valuables  | 5               | 4    | 17    |
| 53          | 10              | 12     | Marketing                           | 26              | 26   | 106   |
| 66          | 15              | 29     | Ordinary depreciation               | 46              | 29   | 99    |
| 108         | 29              | 10     | Operating expenses, real properties | 13              | 37   | 153   |
| 93          | 12              | 24     | Purchased services                  | 36              | 28   | 151   |
| 134         | 30              | 35     | Other operating expense             | 50              | 47   | 221   |
| 685         | 152             | 171    | Total other operating expenses      | 257             | 241  | 1,040 |



# Note 12 - Other assets

|                | Parent Bank |        |                                 |                | Group          |                |
|----------------|-------------|--------|---------------------------------|----------------|----------------|----------------|
| 31 Dec<br>2018 |             | 31 Mar | (NOKm)                          | 31 Mar<br>2019 | 31 Mar<br>2018 | 31 Dec<br>2018 |
| 2010           | 2010        |        |                                 | 2019           | 2010           | 2010           |
| -              | -           | -      | Deferred tax asset              | 177            | 163            | 175            |
| 97             | 111         | 91     | Fixed assets                    | 235            | 257            | 234            |
| -              | -           | 362    | Right to use assets             | 599            | -              | -              |
| 67             | 39          | 110    | Earned income not yet received  | 178            | 105            | 86             |
| 7              | 67          | 565    | Accounts receivable, securities | 998            | 393            | 277            |
| 179            | 158         | 179    | Pensions                        | 179            | 171            | 179            |
| 384            | 187         | 340    | Other assets                    | 681            | 567            | 737            |
| 733            | 562         | 1,647  | Total other assets              | 3,047          | 1,657          | 1,687          |



Note 13 - Other liabilities

| Parent Bank    |       |                |   |                | Group          |                |  |  |
|----------------|-------|----------------|---|----------------|----------------|----------------|--|--|
| 31 Dec<br>2018 |       | 31 Mar<br>2019 | (NOKm)  | 31 Mar<br>2019 | 31 Mar<br>2018 | 31 Dec<br>2018 |  |  |
| 84             | 21    | 84             | Deferred tax                                      | 147            | 82             | 147            |  |  |
| 389            | 317   | 311            | Payable tax                                       | 361            | 324            | 448            |  |  |
| 10             | 9     | 10             | Capital tax                                       | 10             | 9              | 10             |  |  |
| 30             | 225   | 297            | Accrued expenses and received, non-accrued income | 674            | 548            | 413            |  |  |
| 115            | 158   | 173            | Provision for accrued expenses and commitments    | 173            | 158            | 115            |  |  |
| 148            | 70    | 139            | Losses on guarantees and unutilised credits       | 139            | 70             | 148            |  |  |
| 21             | 24    | 21             | Pension liabilities                               | 21             | 24             | 21             |  |  |
| -              | -     | 363            | Lease liabilities                                 | 601            | -              | -              |  |  |
| 97             | 130   | 63             | Drawing debt                                      | 63             | 130            | 97             |  |  |
| 11             | 25    | 53             | Creditors   | 104            | 109            | 66             |  |  |
| 699            | 1,175 | 812            | Debt from securities                              | 1,129          | 1,340          | 809            |  |  |
| -              | -     | -              | Equity Instruments                                | 30             | 80             | 31             |  |  |
| 288            | 845   | 1,082          | Other liabilities                                 | 1,181          | 969            | 366            |  |  |
| 1,892          | 2,999 | 3,408          | Total other liabilites                            | 4,632          | 3,844          | 2,670          |  |  |



# Note 14 - Debt created by issue of securities and subordinated debt

## Group

|                                  |             |        | Fallen due/ |               |             |
|----------------------------------|-------------|--------|-------------|---------------|-------------|
| Change in securities debt (NOKm) | 31 Dec 2018 | Issued | Redeemed    | Other changes | 31 Mar 2019 |
| Certificate, nominal value       | 391         | 0      | 0           | -3            | 389         |
| Bond debt, nominal value         | 43,463      | 588    | 943         | -784          | 42,324      |
| Value adjustments                | 158         | -      | -           | 89            | 247         |
| Accrued interest                 | 256         | -      | -           | -44           | 213         |
| Total                            | 44,269      | 588    | 943         | -742          | 43,172      |

| Change in subordinated debt and hybrid equity (NOKm) | 31 Dec 2018 | Issued | Fallen due/<br>Redeemed | Other changes | 31 Mar 2019 |
|--|-------------|--------|-------------------------|---------------|-------------|
| Ordinary subordinated loan capital, nominal value    | 1,793       | -      | -                       | -             | 1,793       |
| Hybrid equity, nominal value                         | 450         | -      | 1                       | -             | 449         |
| Value adjustments                                    | 13          | -      | -                       | -3            | 10          |
| Accrued interest                                     | 12          | -      | -                       | 8             | 21          |
| Total  | 2,268       | -      | 1                       | 6             | 2,273       |



## Note 15 - Measurement of fair value of financial instruments

Financial instruments at fair value are classified at various levels.

### Level 1: Valuation based on quoted prices in an active market

Fair value of financial instruments that are traded in the active markets is based on market price on the balance sheet date. A market is considered active if market prices are easily and regularly available from a stock exchange, dealer, broker, industry group, price-setting service or regulatory authority, and these prices represent actual and regularly occurring market transactions at an arm's length. This category also includes quoted shares and Treasury bills.

## Level 2: Valuation based on observable market data

Level 2 consists of instruments that are valued by the use of information that does not consist in quoted prices, but where the prices are directly or indirectly observable for the assets or liabilities concerned, and which also include quoted prices in non-active markets.

#### Level 3: Valuation based on other than observable data

If valuation data are not available for level 1 and 2, valuation methods are applied that are based on non-observable information.

The following table presents the Group's assets and liabilities measured at fair value at 31 March 2019:

| Assets (NOKm)  | Level 1 | Level 2 | Level 3 | Total  |
|--|---------|---------|---------|--------|
| Financial assets at fair value through profit/loss       |         |         |         |        |
| - Derivatives  | 8       | 3,173   | -       | 3,181  |
| - Bonds and money market certificates                    | 2,578   | 18,228  | -       | 20,806 |
| - Equity instruments                                     | 1,520   | 72      | 423     | 2,015  |
| - Fixed interest loans                                   | -       | 43      | 4,607   | 4,650  |
| Financial assets through other comprehensive income      |         |         |         |        |
| - Loans at fair value through other comprehensive income | -       | -       | 60,332  | 60,332 |
| Total assets   | 4,106   | 21,515  | 65,362  | 90,984 |
| Liabilities  | Level 1 | Level 2 | Level 3 | Total  |
| Financial liabilities through profit/loss                |         |         |         |        |
| - Derivatives  | 7       | 3,171   | -       | 3,178  |
| - Equity instruments                                     | 30      | -       | -       | 30     |
| Total liabilities  | 37      | 3,171   | -       | 3,208  |

### The following table presents the Group's assets and liabilities measured at fair value at 31 March 2018

| Assets (NOKm)                                      | Level 1 | Level 2 | Level 3 | Total  |
|--|---------|---------|---------|--------|
| Financial assets at fair value through profit/loss |         |         |         |        |
| - Derivatives                                      | 4       | 3,005   | -       | 3,008  |
| - Bonds and money market certificates              | 2,485   | 16,312  | -       | 18,797 |
| - Equity instruments                               | 1,559   | 103     | 503     | 2,164  |
| - Fixed interest loans                             | -       | 43      | 3,195   | 3,238  |
| Financial assets avaliable for sale                |         |         |         |        |
| - Equity instruments                               | -       | -       | 56,988  | 56,988 |
| Total assets                                       | 4,048   | 19,462  | 60,685  | 84,194 |
|  | -       | -       | -       | -      |
| Liabilities  | Level 1 | Level 2 | Level 3 | Total  |
| Financial liabilities through profit/loss          |         |         |         |        |
| - Derivatives                                      | 9       | 2,948   | -       | 2,957  |
| - Equity instruments                               | 79      | 1       | -       | 80     |
| Total liabilities                                  | 88      | 2,949   | -       | 3,037  |



## The following table presents the Group's assets and liabilities measured at fair value at 31 December 2018

| Assets (NOKm)  | Level 1 | Level 2 | Level 3 | Total      |
|--|---------|---------|---------|------------|
| Financial assets at fair value through profit/loss       |         |         |         |            |
| - Derivatives  | 1       | 4,117   | -       | 4,119      |
| - Bonds and money market certificates                    | 2,786   | 17,563  | -       | 20,348     |
| - Equity instruments                                     | 1,195   | 128     | 550     | 1,873      |
| - Fixed interest loans                                   | -       | 43      | 4,425   | 4,467      |
| Financial assets through other comprehensive income      |         |         |         |            |
| - Loans at fair value through other comprehensive income | -       | -       | 61,295  | 61,295     |
| Total assets   | 3,982   | 21,850  | 66,269  | 92,102     |
| Liabilities  | Level 1 | Level 2 | Level 3 | -<br>Total |
| Financial liabilities through profit/loss                |         |         |         |            |
| - Derivatives  | 4       | 2,977   | -       | 2,982      |
| - Equity instruments                                     | 31      | -       | -       | 31         |
| Total liabilities  | 36      | 2,977   | -       | 3,013      |

## The following table presents the changes in the instruments classified in level 3 as at 31 March 2019:

| (NOKm)                                | Equity<br>instruments<br>through<br>profit/loss | Fixed<br>interest<br>loans | Loans at<br>fair value<br>through<br>OCI | Total  |
|---------------------------------------|---|----------------------------|--|--------|
| Opening balance 1 January             | 550   | 4,425                      | 61,294                                   | 66,269 |
| Investment in periode                 | 5   | 337                        | 4,817                                    | 5,159  |
| Disposals in the periode              | -166  | -161                       | -5,780                                   | -6,107 |
| Expectged credit loss                 | -   | -                          | -0                                       | -0     |
| Gain or loss on financial instruments | 35  | 7                          | 0  | 42     |
| Closing balance                       | 423   | 4,607                      | 60,332                                   | 65,362 |

# The following table presents the changes in the instruments classified in level 3 as at 31 March 2018:

| (NOKm)                                | Equity<br>instruments<br>through<br>profit/loss | Fixed interest loans | Loans at<br>fair value<br>through<br>OCI | Total  |
|---------------------------------------|---|----------------------|--|--------|
| Closing balance 31 December 2017      | 419   | 3,236                | -  | 3.722  |
| Implementation effect IFRS 9          | 66  | -                    | 56,743                                   | 56,743 |
| Opening balance 1 January 2018        | 485   | 3,236                | 56,743                                   | 60,464 |
| Investment in period                  | 22  | 366                  | 4,598                                    | 4,986  |
| Disposals in the period               | -8  | -386                 | -4,353                                   | -4,747 |
| Impairment allowance                  | -   | -                    | -2                                       | -2     |
| Gain or loss on financial instruments | 4   | -21                  | 2  | -14    |
| Closing balance 31 December 2018      | 503   | 3,195                | 56,988                                   | 60,685 |



#### The following table presents the changes in the instruments classified in level 3 as at 31 December 2018:

| (NOKm)                                | Equity<br>instruments<br>through<br>profit/loss | Fixed<br>interest<br>Ioans | Loans at fair<br>value<br>through OCI | Total   |
|---------------------------------------|---|----------------------------|---------------------------------------|---------|
| Closing balance 31 December 2017      | 419   | 3,236                      | -                                     | 3,722   |
| Implementation effect IFRS 9          | 66  | -                          | 56,743                                | 56,743  |
| Opening balance 1 January 2018        | 486   | 3,236                      | 56,743                                | 60,464  |
| Investment in period                  | 76  | 2,269                      | 18,147                                | 20,492  |
| Disposals in the period               | -20   | -1,079                     | -13,596                               | -14,694 |
| Expected credit loss                  | -   | -                          | -2                                    | -2      |
| Gain or loss on financial instruments | 8   | -2                         | 2                                     | 8       |
| Closing balance 31 December 2018      | 550   | 4,425                      | 61,294                                | 66,269  |

#### Valuation method

The valuation method applied is adapted to each financial instrument, and is intended to utilise as much of the information that is available in the market as possible.

The method for valuation of financial instruments in level 2 and 3 is described in the following:

#### Fixed interest loans to customers (level 3)

The loans consist for the most part of fixed interest loans denominated in Norwegian kroner. The value of the fixed interest loans is determined such that agreed interest flows are discounted over the term of the loan by a discount factor that is adjusted for margin requirements. The discount factor is raised by 10 points when calculating sensitivity.

#### Loans at fair value through other comprehensive income (level 3)

Floating rate mortgages classified at fair value through other comprehensive income (OCI) are valued based on carrying amounts and expected credit losses. Mortgages without significant increase in credit risk since initial recognition, are valued at nominal amount. For loans with a significant increase in credit risk since initial recognition, expected credit loss will be calculated as for assets at amortised cost. Estimated fair value on these mortgages are the carrying amount less lifetime expected credit losses. With a doble likelihood of the worst case scenario in the expected credit loss model, the calculated fair value is reduced by NOK 5 million.

### Short-term paper and bonds (level 2 and 3)

Valuation on level 2 is based for the most part on observable market information in the form of interest rate curves, exchange rates and credit margins for the individual credit and the bond's or certificate's characteristics. For paper valued under level 3 the valuation is based on indicative prices from a third party or comparable paper.

#### Equity instruments (level 3)

Shares that are classified to level 3 include essentially investments in unquoted shares. Among other a total of NOK 312 million in Private Equity investments, property funds, hedge funds and unquoted shares through the company SpareBank 1 SMN Invest AS. The valuations are in all essentials based on reporting from managers of the funds who utilise cash flow based models or multiples when determining fair value. The Group does not have full access to information on all the elements in these valuations and is therefore unable to determine alternative assumptions. Determination of fair value for the shares of Polaris Media is based on valuation undertaken by SpareBank 1 Markets. The latter is based on value-adjusted equity capital.

The owner interest in Visa Norge FLI is considered to be a financial asset and is classified to the category 'available for sale'. SpareBank 1 SMN has calculated the fair value of its portion of Visa Norge FLI at NOK 33.1 million. Sensitivity at level 3 measurement: Since the estimated value of Visa Norge is calculated by the association we do not have access to all significant inputs, but SpareBank 1 SMN has taken into account a liquidity discount on the shares of Visa Inc. of 20 per cent. Had this been adjusted to 25 per cent, the fair value measurement would have been 3.5 million lower.

#### Financial derivatives (level 2)

Financial derivatives at level 2 include for the most part currency futures and interest rate and exchange rate swaps. Valuation is based on observable interest rate curves. In addition the item includes derivatives related to FRAs. These are valued with a basis in observable prices in the market. Derivatives classified to level 2 also include equity derivatives related to SpareBank 1 Markets' market-making activities. The bulk of these derivatives refer to the most sold shares on Oslo Børs, and the valuation is based on the price of the actual/underlying share and observable or calculated volatility.



# Sensitivity analyses, level 3 as at 31 March 2019:

Effect from change in reasonable possible alternative

|  |            | assumtions |
|--|------------|------------|
| (NOKm)   | Book value | dodamarono |
|  |            |            |
| Fixed interest loans                                   | 4,607      | -12        |
| Equity instruments through profit/loss *               | 423        | -          |
| Loans at fair value through other comprehensive income | 60,332     | -5         |

<sup>\*</sup> As described above, the information to perform alternative calculations are not available



# Note 16 - Liquidity risk

Liquidity risk is the risk that the group will be unable to refinance its debt or to finance asset increases. Liquidity risk management starts out from the group's overall liquidity strategy which is reviewed and adopted by the board of directors at least once each year. The liquidity strategy reflects the group's moderate risk profile.

The group mitigates liquidity risk by diversifying its funding across different markets, funding sources, maturities and instruments and through the use of long-term funding. Contingency plans exist both for the group and the SpareBank 1 alliance for managing the liquidity situation in periods of capital market turbulence. These plans address both bank-specific and systemic crises and a combination of the two. The group's objective is to survive twelve months of ordinary operations without access to fresh external funding while housing prices fall 30 per cent. In the same period minimum requirements to LCR shall be fulfilled.

The average residual maturity on the portfolio of senior bonds and covered bonds at the end of the first quarter 2019 was 2.66 years. The overall LCR at the same point was 180 per cent and the average overall LCR in the first quarter was 177 per cent. The LCR in Norwegian kroner at quarter-end was 183 per cent.



# Note 17 - Earnings per EC

ECC owners share of profit have been calculated based on net profit allocated in accordance to the average number of certificates outstanding in the period. There is no option agreements in relation to the Equity Capital certificates, diluted net profit is therefore equivalent to Net profit per ECC.

|   |             |             | January -   |
|---|-------------|-------------|-------------|
|   | January     | - March     | December    |
| (NOKm)  | 2019        | 2018        | 2018        |
| Adjusted Net Profit to allocate between ECC owners and Savings Bank |             |             |             |
| Reserve 1)  | 1,017       | 447         | 2,018       |
| Allocated to ECC Owners 2)  | 650         | 286         | 1,291       |
| Issues Equity Captial Certificates adjusted for own certificates    | 129,516,409 | 129,344,188 | 129,411,807 |
| Earnings per Equity Captial Certificate                             | 5.02        | 2.21        | 9.97        |

|  | January | - March | January -<br>December |
|--|---------|---------|-----------------------|
| 1) Adjusted Net Profit                                     | 2019    | 2018    | 2018                  |
| Net Profit for the group                                   | 1,046   | 466     | 2,090                 |
| adjusted for non-controlling interests share of net profit | -10     | -8      | -34                   |
| Adjusted for Tier 1 capital holders share of net profit    | -19     | -11     | -37                   |
| Adjusted Net Profit  | 1,017   | 447     | 2,018                 |

## 2) Equity capital certificate ratio (parent bank)

| (NOKm)  | 31 Mar 2019 | 31 Mar 2018 | 31 Dec 2018 |
|---|-------------|-------------|-------------|
| ECC capital                                       | 2,597       | 2,597       | 2,597       |
| Dividend equalisation reserve                     | 5,602       | 5,079       | 5,602       |
| Premium reserve                                   | 895         | 895         | 895         |
| Unrealised gains reserve                          | 99          | 81          | 99          |
| Other equity capital                              | 0           | -9          | -           |
| A. The equity capital certificate owners' capital | 9,193       | 8,643       | 9,193       |
| Ownerless capital                                 | 5,126       | 4,831       | 5,126       |
| Unrealised gains reserve                          | 56          | 45          | 56          |
| Other equity capital                              | 0           | -5          | -           |
| B. The saving bank reserve                        | 5,182       | 4,871       | 5,182       |
| To be disbursed from gift fund                    | -           | -           | 373         |
| Dividend declared                                 | -           | -           | 661         |
| Equity ex. profit                                 | 14,375      | 13,514      | 15,409      |
| Equity capital certificate ratio A/(A+B)          | 63.95 %     | 63.95 %     | 63.95 %     |
| Equity capital certificate ratio for distribution | 63.95 %     | 63.95 %     | 63.95 %     |